



LETTER AGREEMENT NO. 14-49-PGE



PACIFIC GAS AND ELECTRIC COMPANY
LABOR RELATIONS AND HUMAN RESOURCES DEPARTMENT
375 N. WIGET LANE
SUITE 130
WALNUT CREEK, CA 94598
925.974.4401

STEPHEN RAYBURN
DIRECTOR AND CHIEF NEGOTIATOR

INTERNATIONAL BROTHERHOOD OF
ELECTRICAL WORKERS, AFL-CIO
LOCAL UNION 1245, I.B.E.W.
P.O. BOX 2547
VACAVILLE, CALIFORNIA 95696
(707) 452-2700

TOM DALZELL
BUSINESS MANAGER

December 1, 2014

Mr. Tom Dalzell, Business Manager
Local Union No. 1245
International Brotherhood of
Electrical Workers, AFL-CIO
P.O. Box 2547
Vacaville, CA 95696

Dear Mr. Dalzell:

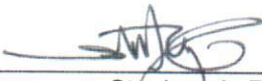
Pursuant to our recent discussions, the Company has entered into an incentive program with its vehicle vendors, Ford and General Motors, to offer incentives for PG&E employees that purchase a new Ford or General Motors Electric Vehicle (EV) between now and the end of 2014. As part of this program, the Company is offering an additional \$2,000.00 (net) incentive for employees to purchase a qualifying electric vehicle. This incentive offer is good through the end of 2014. The pricing details are in Attachment I.

This letter is to confirm our agreement that employees represented by IBEW Local 1245 will be eligible for the Company's additional incentive program.

If you agree, please so indicate in the space provided below and return one executed copy of this letter to the Company.

Very truly yours,

PACIFIC GAS & ELECTRIC COMPANY

By: 
Stephen A. Rayburn
Director and Chief Negotiator

The Union is in agreement.

LOCAL UNION NO. 1245, INTERNATIONAL
BROTHERHOOD OF ELECTRICAL WORKERS,
AFL-CIO

December 8, 2014

By: 
Tom Dalzell
Business Manager

Chevy Volt	Cadillac ELR	Chevy Spark	Program	#
\$34,325	\$75,000	\$0	Base MSRP	
-\$2,500	-\$3,175	\$0	GM Discount	
-\$2,000	-\$2,000	\$0	PG&E Employee Rebate	
-\$2,500	-\$2,500	\$0	State of California CVRP Program (Check from State)	
-\$7,500	-\$7,500	\$0	Maximum Federal Government Tax Credit*	
\$0	\$0	\$199/mo.	Lease with \$999 down. 36 month – 36,000 miles.	
\$19,845	\$59,825	\$199/mo.	Net Potential Cost (excluding Tax, Fees, etc.)	

*Figures may vary slightly based on options and/or destination fees. Consult your local dealer for destination fees.

Fusion Energi	C-Max Energi	Focus Electric	Program	#
\$35,525	\$32,460	\$29,995	Base MSRP (2014 MY)	
\$33,560	\$31,013	\$28,955	Discounted 'X Plan' Price - PG&E Partner Code:	UH066
	-\$2,000	-\$4,000	Ford Motor Company Retail 'Bonus Cash'	12646
-\$1,000	-\$1,000		Ford Credit Bonus Cash	12644
-\$2,000	-\$2,000	-\$4,000	PG&E 'X Plan Partner' Retail Bonus Cash Offer	34860
			0% Financing for 60 months	20564
\$30,560	\$26,013	\$20,955	Dealership Transaction Price (pre Tax, fees, etc.)	
-\$2,000	-\$2,000	-\$2,000	Expected PG&E Employee Rebate	
-\$1,500	-\$1,500	-\$2,500	State of California CVRP Program (Check from State)	
-\$4,007	-\$4,007	-\$7,500	Maximum Federal Government Tax Credit*	
\$23,053	\$18,506	\$8,955	Net Potential Cost (excluding Tax, Fees, etc.)	

**Figures may vary slightly based on options and/or destination fees. Consult your local dealer for destination fees. Actual costs to be verified by certified EV Ford Dealer